AMERICAN LEGION POST 318 EXECUTIVE COMMITTEE MEETING July 25, 2018 (Approval Pending)

The Executive Committee Meeting was called to order at approximately 7:00 PM at Post 318, by Commander Don Bishop.

Matters addressed at the Executive Committee were:

ROLL CALL OF POST OFFICERS AND COMMITTEE CHAIRS:

Adjutant Dan Wolfangel conducted roll call. Present were: Post Officers: Commander Don Bishop; 1st Vice Commander Bob Kamman; 2nd Vice Commander Randy Lindsey; Adjutant Dan Wolfangel; Finance Officer Ron Yersky; Service Officer Charles Cleves; and Committee Chairs; Bob Alfieri (House); Ed Sears (Bingo); and Ken Knight (Event Coordination), which constituted the required quorum.

Absent with advance notice was Chaplain Jerry Porter and SAA Ralph Caskey. Absent were Committee Chairs of: Americanism, Community Support; and Fund-raising, all of which are currently vacant.

<u>MINUTES OF LAST MEETING:</u> Adjutant Wolfangel, noted that the E.C. Meeting Minutes from the June 27, 2018 meeting had been reduced to print and previously distributed to E.C. members, and have also been posted in E.C. Minutes binder in clubroom. They were also submitted for inclusion on Post web-site. *A motion (Dan Wolfangel) to accept the meeting's minutes, as printed, was seconded (Bob Kamman), and was passed unanimously.*

POST EVENT CALENDAR REVIEW:

Commander Bishop reminded that all should have the on-line calendar for August and September updated for upcoming activities in their respective area of responsibility.

CORRESPONDENCE / ADJUTANT ITEMS:

Adjutant Wolfangel noted the following items:

Correspondence Received:

- Ohio Veterans Home Volunteer Committee 13th Annual Golf Outing August 25, 2018:
 - * Info regarding participation: Posted on BB.
 - * Solicitation for Hole Sponsorship of \$75: *No C.I funds available at this time*.
- Greg Elsbernd Homecoming Event October 20, 2018 Post 199 (Harrison):
 - * Info on event and tickets \$30 person: Posted on BB..
 - * Solicitation for gift contribution for Elsbernd: Hold for consideration at August

E.C. Meeting pending C.I. budgeting finalization.

- Notice of 4th District Executive Committee and Organizational Meeting August 5, 2018 Post 138 (Hamilton, OH): Posted on BB.
- 4th District Golf Outing August 12, 2018:
 - * Info on participation: Posted on BB.
 - * Solicitation for Hole Sponsorship (Due 7/27/18): No C.I funds available at this time.
- Hamilton County Veterans Day Committee:
 - * Veterans Day Parade (November 4, 2018): Posted on BB.
 - * Veterans Day banquet (November 2, 2018): Posted on BB.
 - * Veterans Day Program Book Ad: *Hold for consideration at August E.C. Meeting pending C.I. budgeting finalization*.
- 4th District Membership Roundup Schedule: Copies provided Kamman and Bishop.
- <u>HCC Newsletter:</u> Scanned copy sent to all E.C. members, and posted in Legion Newsletter binder in clubroom.

• Email Solicitation for Contribution to Jovante Wood Foundation's "27th Annual Basketball Extravaganza: Hold for consideration at August E.C. Meeting pending C.I. budgeting finalization.

Outgoing Correspondence:

Letter of Appreciation to Steve Thurner for use of his military truck for A/T July 4th Parade.

Adjutant Wolfangel advised Post had received message on the Post answering machine, from campaign of Aftab Purval (Candidate for U.S Senator), offering an appearance at a Post Meeting. The consensus of the E.C. was to take no action due to non-political policy of the Post and the Legion, and also the fact that the district he is seeking to represent does not include Post 318's geographical local service area.

BUDGET REPORT / FINANCE ISSUES AND CONCERNS: Finance Officer Ron Yersky, presented finance report, and distributed to the E.C. members copies of a line item budget (Revenue / Expense Actuals) update through June 30, 2018 with a copy for Adjutant to file with the June E.C. Minutes. Yersky had noted that the combined balance within both the Post Operating Account and Savings Account, to-date, was approximately \$20,000, with approximately \$500 in revenue not yet deposited.

OPEN ISSUES / OLD BUSINESS: Commander Bishop commented on, led discussions, or updated status regarding following items:

- 1) Open Post Leadership Positions: Bishop reminded, and noted that currently the Americanism, Fund-Raising, and Community Support Committee Chairs are vacant, and therefore all programs under these Chairmanships are suspended, except where a volunteer would step up to take leadership of a specific program. Also still have not had a volunteer to take over as Bingo Chair / Manager which will become vacant (as of November 1, 2018).
- 2) <u>Commander Succession:</u> Bishop advised he had dinner with Steve Ervin (Post 484 Commander) at Dept. of Ohio Convention, however, the opportunity was not right for discussing possible merger of our Posts. He still intends to discuss the issue with Ervin.
- 3) 1st Financial Bank Mortgage / Flood Insurance: Bishop noted the following:
 - Affordable flood insurance has been found at cost of \$1,225 annually for \$200,000 coverage (amount of proposed mortgage loan).
 - With this insurance coverage, Post has offer from 1st Financial Bank (formerly MainSource Bank) for a commercial loan for \$200,000, as follows:
 - 5% Interest Rate.
 - 15 year amortization.
 - 5 year term, renewable.
 - estimated monthly payments are \$1,490.
 - Mortgage payment and flood insurance payment, will equate to about \$1,590 a month, as
 opposed to current mortgage payment of \$1,687.71 for just mortgage alone, or
 approximately \$98 less per month than we are currently paying.
 - One time fees involved would be about \$500 in closing costs and \$700 in legal fees for our attorney to handle transaction, however, those have been rolled into the \$200,00 mortgage amount.
 - The new mortgage would provide Post with long term security, as opposed to current arrangements.

Following discussion, a motion (Don Bishop) was made to move forward to secure a commercial loan through 1st Financial Bank, engage the necessary legal representation, and to secure the required flood insurance. Motion was seconded (Ed Sears), and passed unanimously.

NEW ISSUES / NEW BUSINESS (Commander): Commander Bishop commented on, led discussions, or updated status regarding following items:

- 1) Place Mats: Bishop displayed a sample advertisement "place mat", which was currently used by Post 484, at no cost to them. The provider sells the advertisements on the place mat.

 Consensus of E.C. was that we could recruit our own advertisers, if we want to use such place mats.
- 2) Membership Incentive Revenue: Bishop noted that Charities, Inc. (C.I.). had funded \$760 in dues for a total of nineteen 19 WWII, New Members, and Hardship Cases. The Post has subsequently received approximately \$200 in quota incentive revenue which went into the Post

account. Bishop recommended that these incentive revenues be returned to C.I. to help off-set the dues that paid out of C.I. funds to help us make quota. Following discussion, a motion (Don Bishop) was made to retroactively for 2018, and moving ahead, forward any and all membership incentive revenue received to C.I. up to the amount of the dues that have been advanced by C.I. Motion was seconded (Dan Wolfangel), and passed unanimously. Finance Officer Yersky will forward 2018 incentive funds to C.I. Treasurer Walt Geil.

3) 2018-2019 Business and Financial Plan Review: Bishop conducted a page-by-page review of the 2018-2019 Business and Financial Plan. Following the review, a motion was made (Don Bishop) for the E.C. to approve the 2018-2019 Business and Financial Plan, and to recommend to the Post Membership, at the August Post Meeting, the adoption of the plan as submitted. Motion was seconded (Bob Kamman), and passed unanimously.

NEW ISSUES / NEW BUSINESS (Polling of Committee Chairs):

<u>Membership:</u> Chair Kamman reported the 2019 Membership quota would be 159. He noted that we currently have 80 paid, or 50% plus toward that quota. He further noted that we would need about six to eight new members this year just to cover those current members on roster that are deceased or have indicated they were not renewing for 2019.

Kamman than gave an update on the progress toward the <u>"Virtual Meeting" project,</u> stating that we were in Beta Testing, and were planning a trial run with two satellite "virtual" locations at August Post Meeting.

Post Activities: Chair Lindsey noted, or commented on the following:

- "Ice Cream Social" Event: To be held on August 7th, from 5 PM to 7 PM.
- Post Awards Program: Noted all went well, with a good turnout of about 50% of awardees, plus their guests.

Dan Wolfangel noted that he had numerous certificates for awardees that were unable to attend the Awards Program, and he was suggesting that as many as possible be personally delivered by a member of the Post. As a result:

- Randy Lindsey took responsibility for delivery of all student awards.
- Bob Kamman and Bob Alfieri took responsibility for all Post member awards.
- Dan Wolfangel to mail out Poppy Supporter Awards.
- Ralph Caskey to be requested to see if the FHSD individual school awards could be given out at FHSD Opening Program in August.

<u>Chaplain/VAVS:</u> Dan Wolfangel, in absence of Chaplain Porter, indicated that Porter had advised that Keith Musselman was in The Anderson, and his wife (Vida) was having heart issues.

Ed Sears noted that member Dennis Sakal's mother had passed away..

<u>Americanism:</u> There still being no Americanism Chair, Randy Lindsey (Past Americanism Chair) advised that leads had been established for several of the Americanism programs, as follows:

- A & G Testing: Jerry Porter.
- Buckeye Boys & Girls State: Paul Henkel.
- Oratorical: OPEN.
- Scholarships: OPEN.

Commander Bishop noted that effort should also be made on another Americanism program – Educator of the Year.

<u>Community Support & Recognition:</u> Commander Bishop noted we currently have no Chair for these programs, and all programs that do not have a leader are considered suspended. He advised that Randy Lindsey had attended the recent AACC Meeting, and he hoped Lindsey would continue to attend those meetings to represent the Post.

<u>Service, Veterans Affairs / Economic / Legislative:</u> Chair Charles Cleves noted that he had followed up on three situations evolving from phone messages left on Post recorder: They were related to:

• A woman having supplies for veterans wanting a place to take the items.

- A woman seeking a wheel chair and walker with a seat, for her veteran son-in-law.
- A woman seeking to obtain verification that her husband, dying of cancer, had served in Vietnam, to apply for Agent Orange benefits.

He also took more stuffed animals, donated by Ralph Caskey, to "The Caring Place".

Bingo: Chair Ed Sears reported that:

- One more week of July bingo.
- If have good last bingo, should have about \$2,000 for Charities, Inc.
- Going to be extremely short on Bingo workers on August 12th.

Fund-Raising: Commander Bishop, in absence of a Chair, commented or noted:

- Currently have no Chair, and all programs not having a leader will be considered suspended.
- <u>Dances:</u> Next dance is August 18th, and we will only have one dance in September, as Cincy Rockers had to back out of a dance, and could not find replacement. .
- <u>Euchre:</u> With the new price structure, attendance is up, and averaging about \$52 per week / \$200 per month. Joe Baker is continuing to handle, and wishes to keep going.
- <u>Football-Mania</u>: Roger Wade is handling, and will be kicking program off shortly and should be getting tickets out in mail.
- Open Mic: Was averaging about \$65 per week, however, last two have been considerably less. Host Christina has been advised that a goal of a minimum of \$100 net per week is our number to consider continuing past the next six weeks. Weekly reports are being provided to Christina.

<u>Event Coordination:</u> Chair Ken Knight noted he had nothing new to report, and rental inquiries are very slow.

House: Chair Alfieri noted that:

- <u>Driveway /Parking Lot Repair</u>. Bid has been accepted from Quality / Black Dawg contractor in amount of \$10,550.59 for the work we specified. The Post will be responsible for \$8,440.50, and Joe Sauter will contribute \$2,110. The work is to be done in August. Discussion suggested the best time appears to be August 13th through 16th. Cannot be driven on for 48 hours. A motion was made (Don Bishop) to transfer \$6,000 from Post's Capital Projects / Savings Account, to the Post Operating Account, to cover the Post's obligations in this project. Motion was seconded (Ed Sears), and passed unanimously.
- <u>Floor Work:</u> Advised would be replacing some tile in Hall B, and would be striping and rewaxing the dance floor. It was suggested that possibly that be done after the August 18th Dance.

<u>Internal / External Communications</u>: Chair Dan Wolfangel (External Communications) advised this forthcoming Friday's Open Mic event was in the Eastside Press event calendar today, and also the news article on the extension of Open Mic for July and August was in same issue..

Don Bishop (Internal Communications) advised or commented regarding:

- August Post Newsletter still being written.
- Deadline for September Post Newsletter will be August 25th.

<u>Uniform Ceremonies:</u> Adjutant Wolfangel, in absence of Chair/SAA Caskey, noted that Caskey has advised that there will be several Color Guard details in August, September and October, and he will be seeking to fill these details as soon as possible.

Charities, Inc.: Don Bishop commented or noted:

- <u>C.I. 2018-2019 Budget:</u> Bishop and Walt Geil currently working on finalizing the C.I. Budget. Expect will have reduced Project / Program funding levels due to limited fundraising and support.
- <u>Cash Flow Problems:</u> Due to Poppy Days revenue shortfall, scholarships and other bills due. Have suspended rent payments to Post at this time, however will reimburse for suspended payments when revenue flow improves.

• <u>Poker Mania:</u> Date set for Saturday - October 13th. Will need a lot of dealers for both Black Jack and 7 Card.

Hamilton County Council Issues / Concerns: Nothing to report.

4th District Issues / Concerns: Nothing to report.

Dept of Ohio Issues / Concerns: Nothing to report..

Good of Legion: None reported.

Further Business:

• A/T 225th Anniversary Celebration: Commander Bishop commented on the Clough Pike Historical District Walk and Open Houses scheduled for Sunday – September 16th. We ned to find something to offer, other than just the use of our parking facilities. Dan Wolfangel suggested that we also try to do some maintenance with regards to our front visible landscape areas, which are in serious need of weeding, trimming and mulching if possible, to improve the general appearance of out property. Joe Baker to be contacted to see if the scouts can assist in this effort.

<u>Adjournment of Meeting:</u> There being nothing further to come before the Executive Board Meeting, Commander Bishop adjourned the meeting at approximately 8:50 PM.

Prepared by: